#### **Incense Hou**

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#: https://www.incensehou.work



#### **Professional Skills**

<u>Work Skills</u>: Data Cleaning, Business Insights, Data Visualization, Python Data Analysis libraries, Python scraping, Scrapy, SQL, Tableau, VBA, Excel, Selenium.

<u>Language Skills</u>: Native in Cantonese and Mandarin, proficient in Thai and English as working languages, CET4 & CET6, Experience Working in American and Thai company.

### **Work Experience**

PayPalCompliance AdvisorMay 2021-Apr 2023

- Compliance Audit: Audited global accounts (Europe, USA, China, Thailand) to ensure compliance with financial regulations.
- Process Optimization: Enhanced SOP and workflows using Thai regulations to boost efficiency and customer satisfaction.
- <u>Tool Optimization</u>: Created VBA tools to simplify email editing and note recording, improving team productivity by 30%.
- Team Collaboration: Liaised with local Customer Service teams for process guidance and efficient feedback management.

### **Anantara**(Minor Hotel Group)

Membership Coordinator

Aug 2023 - Feb 2024

- Booking Management: Managed vacation planning, itinerary scheduling, and service reservations for members.
- Complaint Handling: Handled feedback and complaints, providing solutions and compensation to maintain membership.
- Process Optimization: Clean accounts data with Python for efficient information management and auto email processes.

#### Freelancer

Python Crawler

- Jan 2023
- Now
- <u>Data Collection</u>: Used Python scraping libraries, including Request, BeautifulSoup, Scrapy and Selenium for data extraction.
- Data Support: Based on client needs, performed data cleaning and structured the data for storage in required databases.
- <u>Automated Tool</u>: Design GUI interfaces using Python and VBA based on requirement to create auto-office workflows tool.
- <u>Data Dashboard</u>: Design data dashboard with Tableau, Excel to visualize data, making it clearer and tracking data changes.

## **Project Experience**

### **Driving Business Growth and Enhancing Customer Loyalty:** Data analysis on an online retail platform.

- <u>Data Source</u>: Retrieved and cleansed the public Kaggle data with SQL, preparing sub-tables for related visualization use.
- <u>Metric Identification</u>: Analyzed data structure with SQL, extracted business metrics, checked the initial data distribution in Tableau for insight development.
- <u>Customer Segmentation</u>: Developed RFM models from data to segment customers and assess CRM strategy effectiveness.
- Report Generation: Evaluated metrics such as Repurchase and Retention Rate to identify growth opportunities and enhance customer loyalty, recommending practical business actions.

### **Data Analysis for Customer Service team's Complaint Handling**

- Data Processing: Managed datasets using Python's Pandas for organization and cleaning, and Matplotlib for visualization.
- <u>Data Exploration</u>: Bolster Customer Satisfaction Scores (CSAT) and inform service improvements by analyzing the amount
  of compensation, complaint sources, regions and other related data.
- <u>Dashboard Creation</u>: Constructed Tableau dashboards for data visualization, enhancing readability to support real-time issue tracking by QA teams.

#### **Automated Ticket Purchase System for a Ticketing Website**

- Process Confirmation: Streamlined the login to payment process with Selenium and Python for purchasing automation.
- Logic Arrangement: Organized sessions and seating priorities, employed Python multiprocessing for ticketing, and documented for client assurance.

### **Education**

Xi'an International Studies University

Bachelor degree

Aug 2017 - Jul 2021

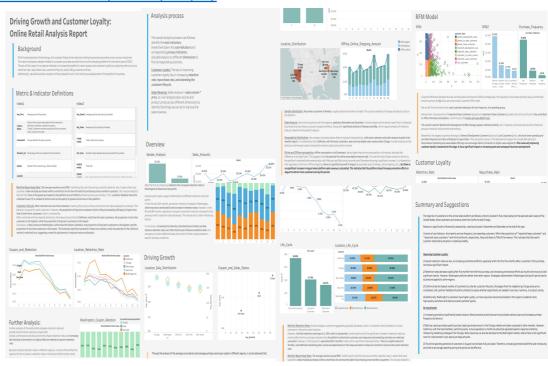
National Institute of Development Administration (NIDA)

Exchange

Aug 2019 - Apr 2020

#### Data Analysis Report: https://www.incensehou.work/data-analysis-report/





### Data Dashboard : <a href="https://www.incensehou.work/data-dashboard/">https://www.incensehou.work/data-dashboard/</a>





# Personal Website : <a href="https://www.incensehou.work/">https://www.incensehou.work/</a>



